Tartu University, Centre for Ethics - 10<sup>th</sup> December 2015 Value Development in Estonian Society 2009–2013 The 8th values-based education conference

The alliance between entrepreneurship and education in theory and practice PhD (Educ.) and (Econ.)

# Content

- 1. The bases for the alliance how entrepreneurship is defined today
- 2. How this definition was born and how it is related to the educational concepts
- 3. What entrepreneurship adds to the previous learning paradigms
- 4. What does it mean to adopt it to teaching and learning practices

"The conceptual contribution of education to research on entrepreneurship education" Entrepreneurship and Regional Development 2015 vol. 27, no. 9-10, 1–19 Value questions and transformative capacity of entrepreneurship

In Europe the necessity for entrepreneurial practices has been argued from two complementary standpoints:

**First**, it has been regarded as valuable for employment, revitalising and renewing local, regional and national economies, as well as renewing practices within organisations.

**Secondly,** the European Union has linked it to democracy and active citizenship.



# What is entrepreneurship - some definitions:

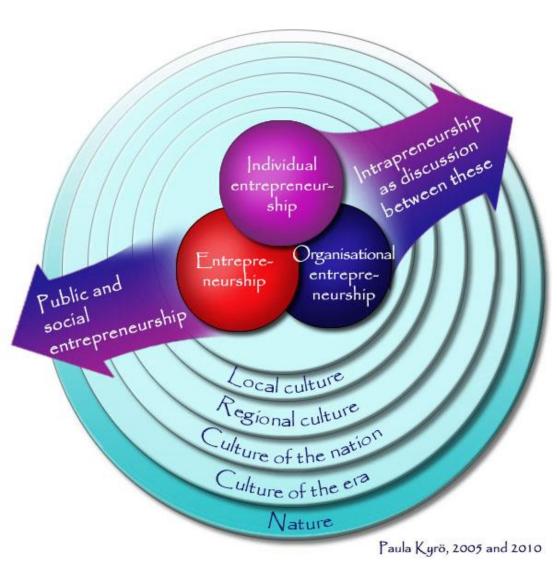
A broad definition of entrepreneurship: value creation or sustainable change that is a state of mind applicable to all settings and aspects of life (The European Commission 2008)

the way that individuals and organisations create and implement new ideas and ways of doing things, respond proactively to the environment, and thus initiate change involving various degrees of uncertainty and complexity" (Schumpeter 1934, Landstrom 1998)

## **Entrepreneurship education:**

behaviours, skills and attributes applied individually and/or collectively to help individuals and organisations of all kinds, to create, cope with and enjoy change and innovation involving higher levels of uncertainty and complexity as a means of achieving personal fulfilment (Gibb 2005)





### *Entrepreneurship* The small business management and ownership,

the interplay between individual and business

#### *Individual entrepreneurship* Self-oriented entrepreneurship, an individual's self-oriented behaviour

### *Organisational entrepreneurship* Organisations collective behaviour

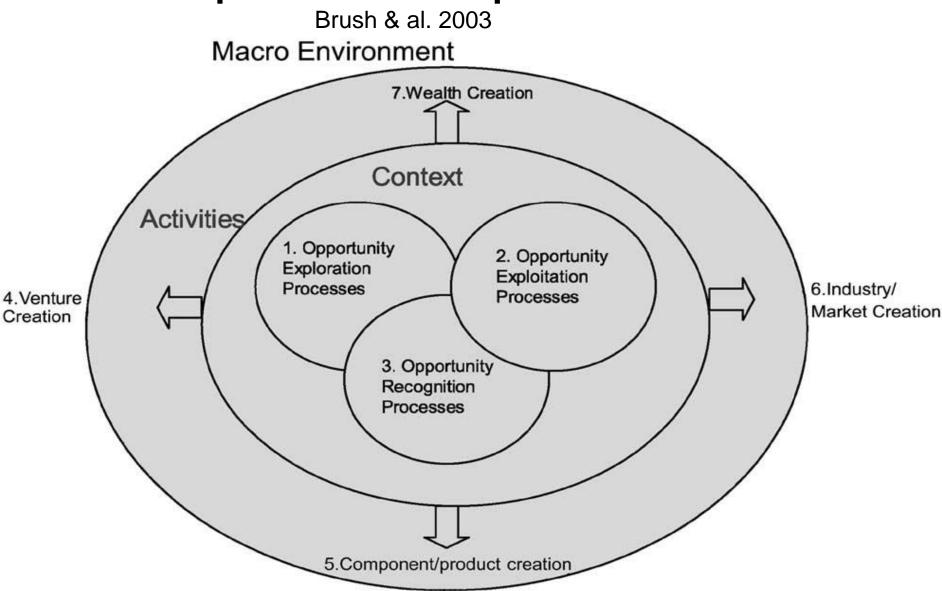
## Intrapreneurship

As interplay between organisational and individua entrepreneurship

**Public, social and ecoentrepreneurship** 



# Entrepreneurship domain



## **Diverse Opportunity processes**

Kyrö, Kurczewska and Osei-Bonsu





# **Defining entrepreneurship**

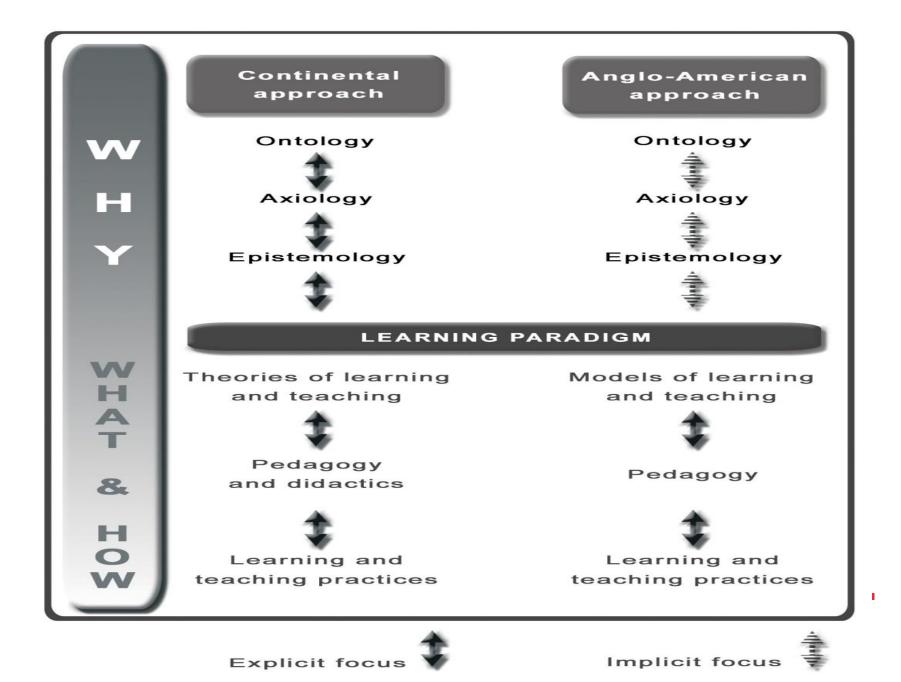
Drawing from the early entrepreneurship contributors entrepreneurship is about the right and ability of free human beings to create their own welfare and living through creative action by combining resources in a novel way, applying new knowledge and taking risks in this process. This process can be seen as an opportunity process – creating, discovering and exploiting opportunities

The human being as an extraordinary, risk-taking, creative, free and responsible actor, who recognises, discovers and creates new opportunites and exloits them



AAAA for the alliance between entrepreneurship and education

- Autonomy (and the risk and responsibility inherent in it) and
- Creative Action orientation
- Alertness to opportunities and competences to exploit them
- Axiology values as guiding principle for our actions



TIME	Beginning of the Modern era	Towards the end of the	Postmodern transition 1970's -	Some ideas drawn from entrepreneurship education			
ONTOLOGICAL BASES IDEA OF THE WORLD and IDEA OF THE HUMAN BEING	18 century Aristotle – empiricism Human being analogous to an animal World can be controlled through reason based on observations	Modern era 20 century Platon – rationalism Human being analogous to a machine or a part of a system. Man as an information producer and processor World and nature is constructed through order and organising and it is controlled by technology	Still rationalism but with some questions Challenges the cognitive paradigm and its idea of the human being. Human being is more complicated and so is the environment. Experiences are meaningful in learning. World is polarised and complex.	Pragmatism – world is made Holistic approach to world and the human being. Human being as interacting with and influencing on the world as a free, creative, ris- taking and responsible actor. Truth changes according to action			
Axiology	Democratic values ????						
EPISTEMOLOGICAL BASES IDEA OF KNOWLEDGE	Knowledge is based on sense impressions and reached through observations. Learning is evaluated through quantitative measures	Knowledge is accomplished through reasoning and memorising.	Individual him/herself constructs knowledge based on his/her past experiences later also other people are involved in this process (social dimension)	Knowledge is created through action and interaction with others Knowledge changes			
LEARNING PARADIGMS	BEHAVIOURISM	COGNITIVE PARADIGM	CONSTRUCTIVISM, LATER SOCIAL CONSTRUCTIVISM	EXPECTATION FOR A NEW POSTMODERN PARADIGM COMPLEMENTED BY ENTREPRENEURSHIP EDUCATION			
PEDAGOGY WHERE AND HOW TO LEARN	Learner is an object of indoctrination and control Learning is a sum of reactions Take place in classrooms Can be studied in laboratories	Learning takes place inside a person first through memorising, then by giving much organised information Learning meant changes in the information structure. The analogies found from an edp machine or programme	Learning is individual and social phenomenon It is not dependent on place and time Individual her/himself is in centre of learning, deciding where and how to learn	Learning as a complex and diverse process dependent on action It takes place everywhere			
DIDACTICS HOW TO ACT AND HOW TO TEACH	Teacher tells what to learn and how to learn it, teacher gives questions and right answers for them	Teacher tells what to know and what is right knowledge Teacher gives much organised information	Teacher supports learning and creates resources and contexts for that	People around and a learner her/himself create possibilities for learning Learner decides how to learn and how to act			
Reform pedagogy Entrepreneurship education as a form   of reform pedagogy of reform pedagogy							

# How to teach them: Constructs and metaconstructs of personality and intelligence

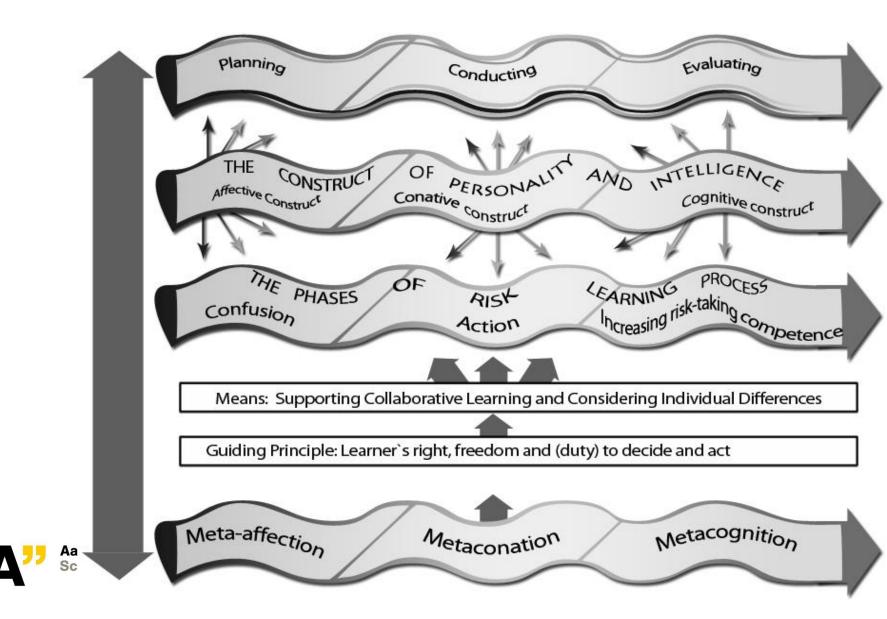
Personality Intelligence							
Affection	Conatio	Conation		Cognition			
Temperament Emotion	Motivation	Volition	Procedural Knowledge	Declarative Knowledge			
Traits of Characteristic Temperament moods	cs Achievement Orientations	Action Control	General and Special Mental Ability Factors				
General and Special Personality Factors		Orientations Towards Self and Others		Domain Knowledge			
Values	Career Orientations	Personal Styles	Strategies Tactics				
Attitudes	Interests	Interests		Beliefs			
Meta-Affection	Meta-co	Meta-conation		Meta-cognition			

Source: Combined (Snow, Corno & Jackson 1996, 247; Koiranen ja Ruohotie, 2001, 104) and complemented with Metal-Level Constructions.

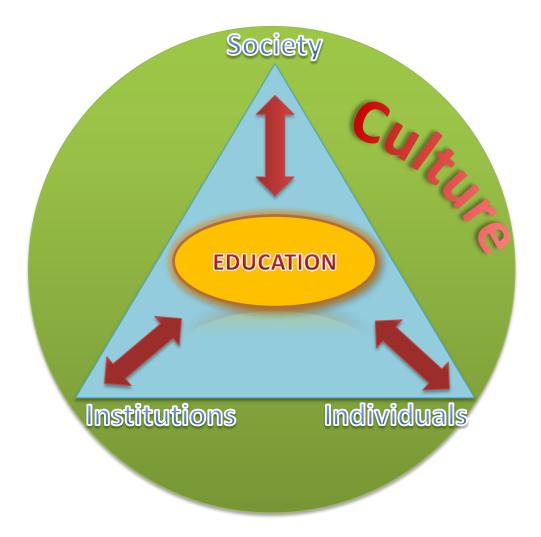




# A theoretical framework for entrepreneurship education



## Conclusions: The role of education for the future



# Thank you very much for your attention !

